



362 Lorne Ave. West
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May 7, 2014

Dear Valued Customer

Re: Price Increase - June 30, 2014

We would like to take this opportunity to thank you for your business in 2013 and look forward to working with you in 2014.

The past year has been challenging with the weakening of the Canadian dollar and much volatility in global and domestic steel pricing which has been passed on to us by our suppliers..

As a result of these factors, effective June 30, 2014, we will have no option but to implement an increase in the selling price of Vicwest products by 9%. This increase will apply to both manufactured and distributed products from Vicwest. There will be a new price list submitted to you and your members well in advance of June 30th.

We will work with you to ensure that there is a smooth transition to the new pricing level for our products.

If you have any questions regarding this information, please do not hesitate to contact anyone one of the Vicwest Sales Representatives.

Thank you for you continued support.

Sincerely,
Vicwest Building Products

A handwritten signature in black ink, appearing to read 'Greg Zimmer', written over a circular stamp or mark.

Greg Zimmer
Director of Sales, Light Gauge and Residential
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gzimmer@vicwest.com