



February 28, 2014

To: Authorized Applicators, Manufacturers Representatives &
Distributors

Re: Price Increase Announcement – April 1, 2014

Due to the rising costs of raw materials used to produce its TPO thermoplastic single ply membranes, Carlisle must announce a 5% price increase on all TPO membranes and accessories effective April 1, 2014.

Existing quotes will continue to be honored, however extensions will not be possible. Orders must be received by March 21st and ship prior to March 31st to ensure pre-increase pricing.

Thank you for your continued support of Carlisle. Please direct any questions to your Carlisle Regional Sales Manager.

Sincerely,

A handwritten signature in black ink, appearing to read "Stephen F. Schwarz", written in a cursive style.

Stephen F. Schwarz
Director, National Sales