

December 1, 2017

Dear Valued Henry Customer,

RE: Price Increase – Henry Company

Due to rising costs of raw materials, Henry Company will be implementing a 5 percent price increase on our Building Envelope Systems® and Roofing Underlayments products, effective January 15, 2018.

All orders shipped on or after January 15, 2018 will be invoiced at the new prices.

New price lists will be issued by December 15, 2017

Soon, your local Henry Sales Representatives will be in contact with you to review the changes and answer any questions you may have.

We remain committed to providing you with the highest performance products and the best customer service in the industry, and hope that you will understand the need for this action. We value your business and look forward to continuing to serve you.

Sincerely,



Marc Tropper
Senior Vice President
Building Envelope Systems
Henry Company Canada



Brad Armstrong
Vice President
Building Envelope Systems, Retail
Henry Company Canada



Nathan Hounslow
Territory Manager
Canada Commercial
Henry Company Canada