



TO: Valued Customers, Atlas Representatives  
DATE: May 16<sup>th</sup>, 2014  
FROM: Ian Barrow  
RE: Polyiso Price Increase Notice – July 1<sup>st</sup>, 2014

Due to ongoing price increases for raw-materials used in polyisocyanurate production, we will be adjusting the pricing of our insulation products effective July 1<sup>st</sup>, 2014.

- Pricing of existing quotes will be honored but not extended.
- New quotes for shipments starting July 1<sup>st</sup>, will be at increased prices.
- Customers are urged to include "escalators" when quoting projects beyond the 3<sup>rd</sup> Qtr.

**Price Increase:**

<b>ACFoam-HS Cover Board</b>	<b>8%</b>
<b>All Other ACFoam Insulations</b>	<b>5%</b>

Thank you for supporting this much needed increase.

Sincerely,

Ian Barrow  
Director of Market Development/  
Canadian Business Manager  
Commercial Products Group