



TO: Valued Customers, Atlas Representatives
DATE: May 16th, 2014
FROM: Ian Barrow
RE: Polyiso Price Increase Notice – July 1st, 2014

Due to ongoing price increases for raw-materials used in polyisocyanurate production, we will be adjusting the pricing of our insulation products effective July 1st, 2014.

- Pricing of existing quotes will be honored but not extended.
- New quotes for shipments starting July 1st, will be at increased prices.
- Customers are urged to include "escalators" when quoting projects beyond the 3rd Qtr.

Price Increase:

ACFoam-HS Cover Board	8%
All Other ACFoam Insulations	5%

Thank you for supporting this much needed increase.

Sincerely,

Ian Barrow
Director of Market Development/
Canadian Business Manager
Commercial Products Group