



February 1, 2018

To: CCW Canada Distributors

Subject: **Price Increase**

Throughout last year, Carlisle Coatings & Waterproofing Canada held its prices on waterproofing, drainage board, and air & vapour barrier products. Meanwhile the cost of raw materials used in the manufacture of our products have increase significantly over the past year. At this time CCW finds it necessary to implement a modest price increase effective on March 1, 2018. The price increase will be 5% on all CCW products.

New prices will be effective on all orders shipped on or after March 1, 2018.

A new price list will be sent to you within the next three weeks. If you have any questions concerning this announcement, please contact the undersigned or your CCW customer service representatives.

We appreciate your business and remain committed to providing the best quality and value in building envelope products.

Sincerely,

A handwritten signature in black ink, appearing to read "P. Fagan", with a horizontal line extending to the right.

Patrick Fagan

Pat.fagan@carlisleccw.com

Direct Line: 416 953 3188

Canadian Sales Manager

CARLISLE COATINGS & WATERPROOFING, CANADA