



February 28, 2018

Dear OMG Roofing Customer,

The cost of doing business continues to escalate in virtually all areas. Labor, health care, energy and transportation costs all increase annually. As your supplier, we are committed to battle these increases through an active program of continuous improvement across every facet of our business, all while seeking to improve quality and service to you.

Despite these efforts, the global metal and chemical markets have experienced unprecedented inflation. Due to significant increases in the cost of raw materials that negatively impact our business, we are increasing prices effective on April 2, 2018.

A 6% price increase will go into effect on the following:

- Fastening Products
- Adhesives Products
- Edge Metal Products
- Drains and Drain Accessories
- Tools, Equipment and Accessories
- Solar Products (PipeGuard and PowerGrip)

As we announce these increases, we are closely following the pending ruling by the Trump Administration following the Department of Commerce's (DOC) January report on steel and aluminum, known as Section 232. The Section 232 investigation was initiated to determine the effects of imports on the US steel industry and covers all steel and most aluminum products. The DOC has recommended remedies including significant global tariffs and/or import quotas. The President is required to render a decision on the steel recommendations by April 11, 2018 and aluminum recommendations by April 19, 2018. We anticipate that any rulings would take effect within a matter of a few weeks following the President's decision. Please note that this 6% price increase does not reflect any potential future impact based on these pending rulings or any significant additional inflation. We will keep you posted as we learn more.

Please share this information with your Purchasing and Accounts Payable departments. We will send an electronic copy of the updated price book in March. In the meantime, if you have any questions about these price changes, please contact me at 800-633-3800. OMG Roofing Products will continue to do everything we can to minimize the impact of future cost increases. We appreciate your support and thank you for your business.

Sincerely,

A handwritten signature in black ink that reads "Brian Whobley". The signature is written in a cursive, slightly slanted style.

Director of Sales
OMG Roofing Products