



February 13, 2018

To Our Valued Customers:

Price Increase Notice
All ISO, Enerfoil & Ener-Air Products
Effective: April 1, 2018

Due to the increase in manufacturing costs we are announcing a price increase on all ISO products, Enerfoil and Ener-Air products.

Effective April 1, 2018 the following increases will go into effect:

- All ISO products will increase between 6% and 8%
- All Enerfoil & Ener-Air products will increase between 6 and 8%
- Acrylic glass facer upcharge will increase \$0.01 per square foot.

All orders shipped after April 1, 2018, regardless of order date, will be invoiced at the new pricing. Existing quotes will be honoured but extensions will not be granted.

Should you have any questions or require further clarification, please do not hesitate to contact your local IKO representative.

We thank you for your continued support of IKO Products.

Sincerely,
IKO INDUSTRIES LTD.

A handwritten signature in blue ink, appearing to read 'Akif Amin', written over a light blue horizontal line.

Akif Amin
Vice President - Commercial Division