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January 8<sup>th</sup>, 2014

Dear Valued Henry Customer,

**RE: Price Increase – Henry Company Canada**

Due to continued rising raw material costs, Henry Company Canada will be implementing a 5% price increase on its commercial roofing products and commercial waterproofing membranes, including our 790-11 waterproofing membrane, effective February 28<sup>th</sup>, 2014.

All orders shipped on or after February 28<sup>th</sup>, 2014 will be invoiced at the new prices. For orders placed for shipment prior to February 28<sup>th</sup>, they will be limited based upon your company's historic order patterns.

Should you have any questions regarding this increase, please contact your regional Henry Sales Representative.

We remain committed to providing you with the highest performance products and the best customer service in the industry, and hope that you will understand the need for this action. We value your business and look forward to continuing to serve you.

Sincerely,

Dawn Nigro  
President  
Henry Company Canada

Marc Tropper  
Vice President Commercial Products  
Henry Company Canada